

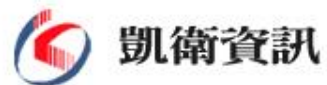
K Way Information Corp.

Investors Conference

Speaker : Max Feng

Stock Code : 5201

2022-12-19



Disclaimer

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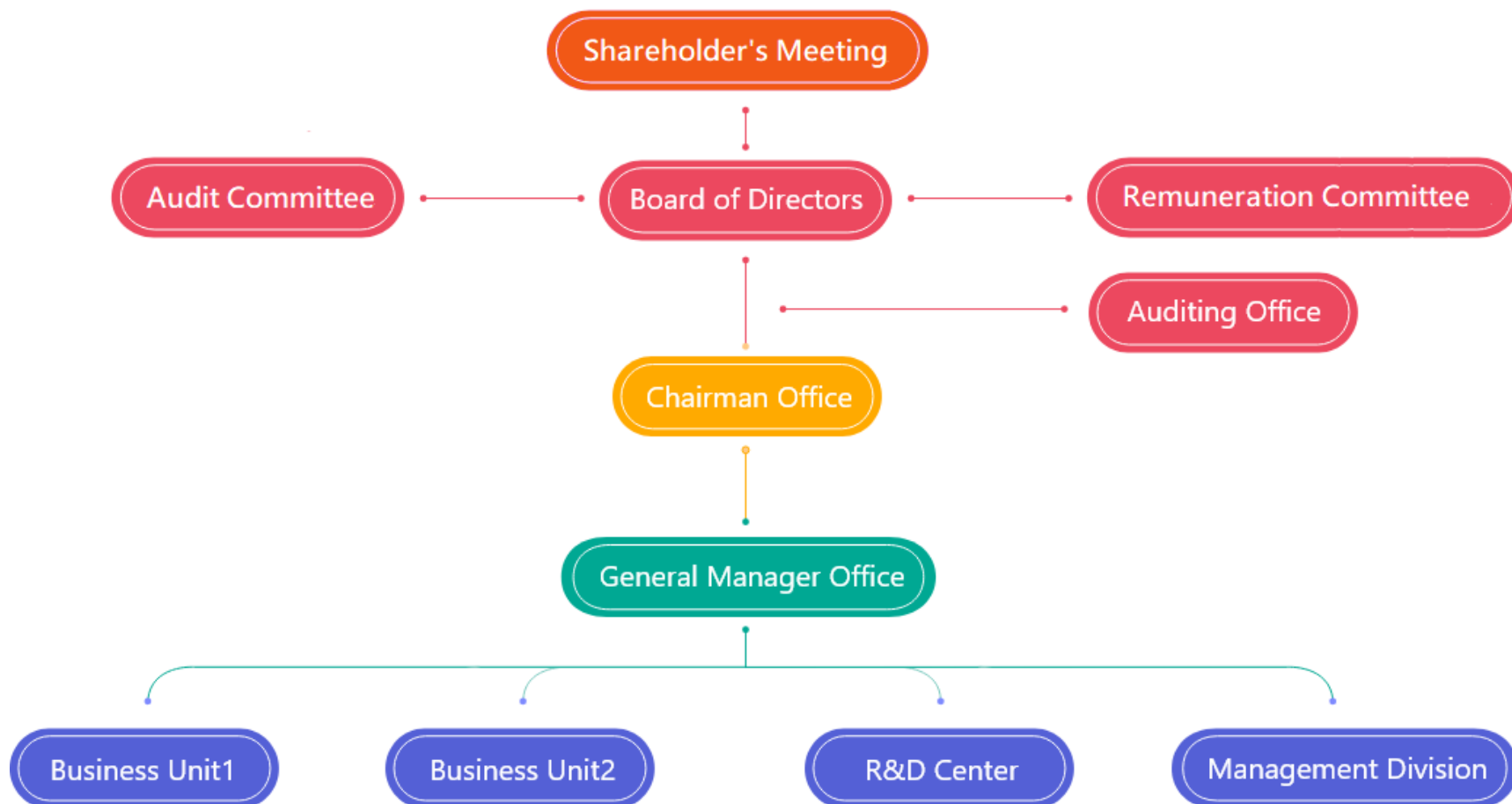
Agenda

- Company Profile
- Business Overview
- Financial Performance
- Future Prospect

Company Profile—KWAY Brief

- Founded : May 22,1985
- Capital : NTD 306,746,000.
- Employees : 145.
- URL : <http://www.kway.com.tw>
- Position : Securities Financial Software Services

Company Profile—Organization



Business Overview—Niche Products

■ Trading

- ◆ Provide customers with a stable and fast trading systems(XTrade2, XFuture2, NPC, DT3, FT3, KS3)
- ◆ Trading solutions can run in various operation platforms(Windows, Linux, Unix)
- ◆ Smart trading application(XOMS)

■ Gateway

- ◆ Provide a communication gateway for customer information integration(XGateway)
- ◆ Comply for the industries standard to interface with the international platforms (Bloomberg 、Fidessa 、Reuters)
- ◆ Modularization and flexibility (QFII, Stock, Future, Option, FIX, ...)

■ Settlement

- ◆ Provide securities house to complete the settlement and clearing processes
- ◆ Fulfill the Exchange regulation reports in Taiwan

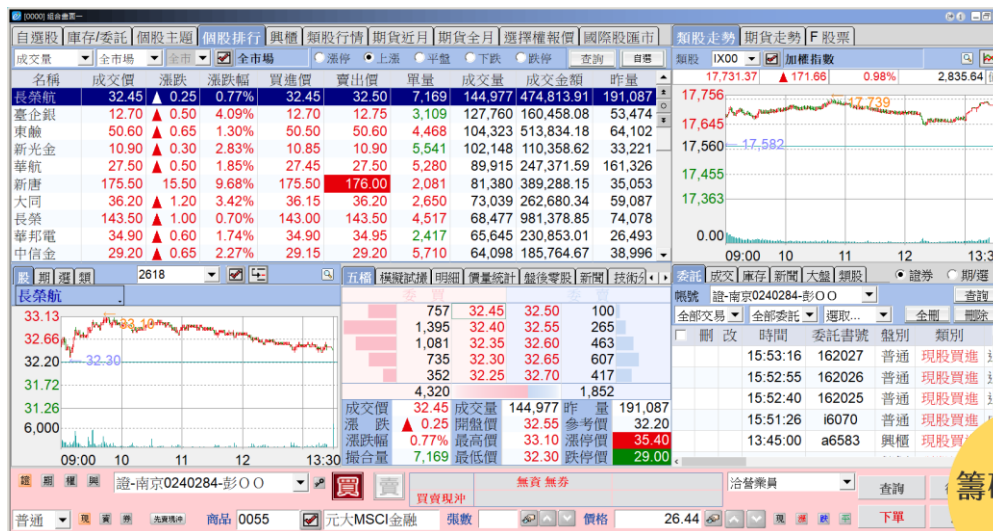
Business Overview—Niche Products (Continue)

Application

- ◆ Online trading system (Home Trading System)
- ◆ Strategic orders tool(MultiCharts)
- ◆ Mobile investment tools(APP)



MULTICHARTS
極速穩健凱衛資訊



籌碼大股東
APP



Business Overview—Clients Reference

■ 國內金融機構

- ◆ 中信銀證券、元大證券、元大期貨、元富證券、元富期貨、玉山證券、兆豐證券、兆豐期貨、台中商銀證券、統一證券、統一期貨、第一金證券、凱基證券、凱基期貨、富邦證券、富邦期貨、群益證券、群益期貨、華南永昌證券、華南永昌期貨、國票證券、國泰證券、康和期貨、光和證券、宏遠證券、 、 、
- ◆ 中國信託銀行、玉山銀行

■ 國外金融機構

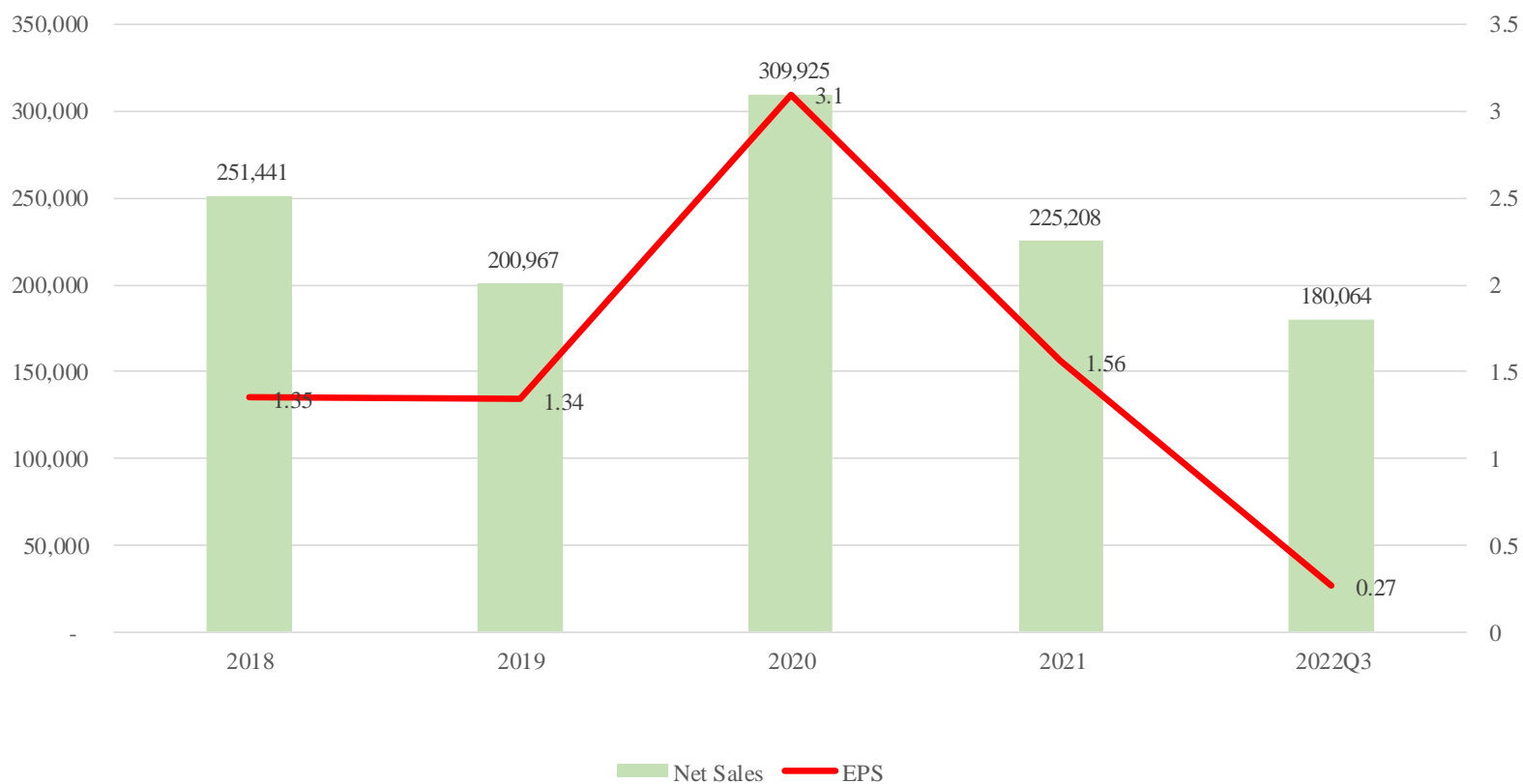
- ◆ Citigroup、CLS、Credit Suisse、Deutsche、DAIWA、Goldman Sachs、HSBC、JP Morgan、Macquarie、Merrill Lynch、Nomura、UBS、 、 、

Financial Performance—Operation revenue

Operating Revenue in the past five years

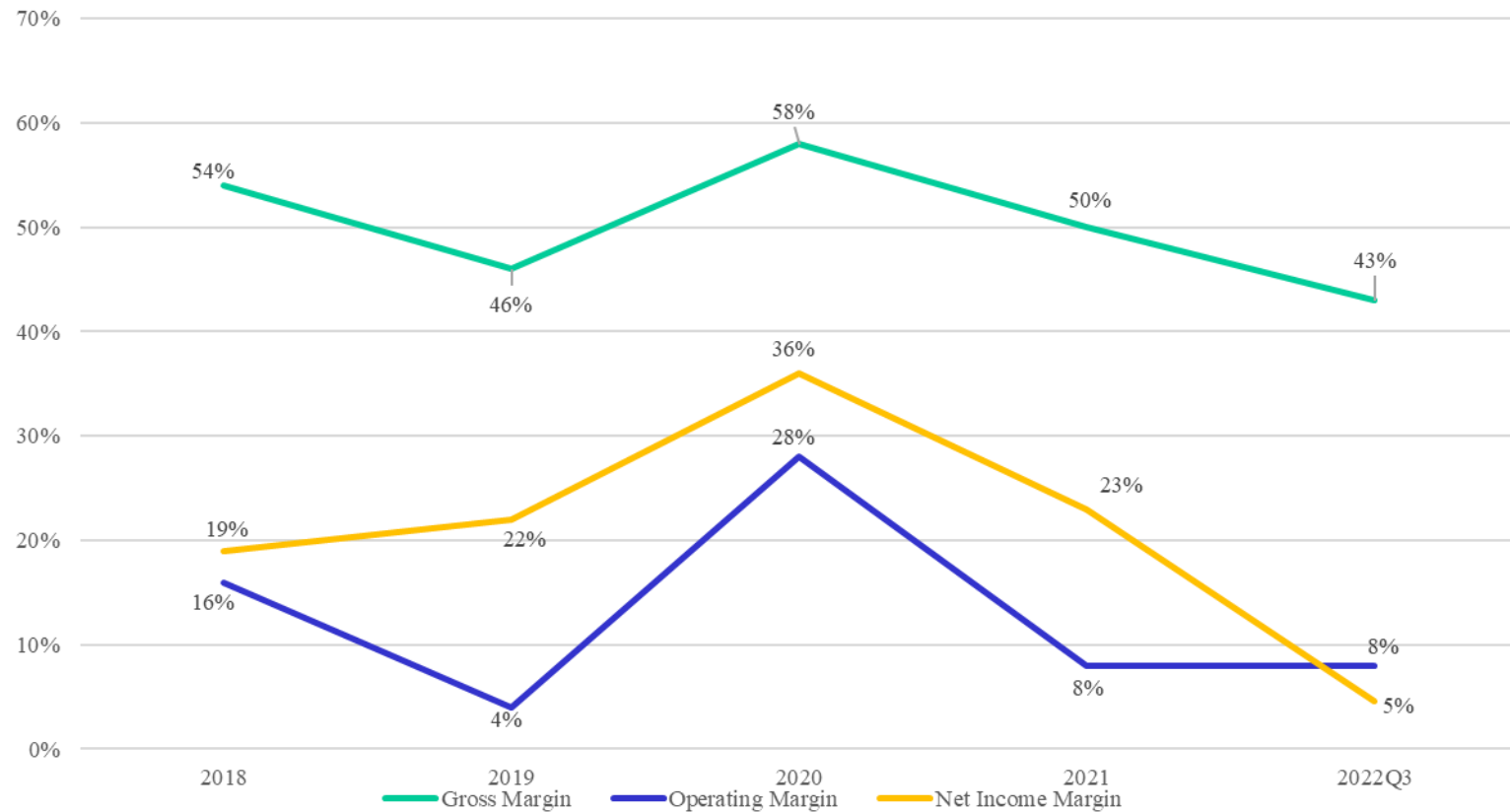
Unit : NT\$ Thousands

Unit : NT\$



Financial Performance— Profit in the past five years

Unit : % Profit performance in the past five years



Financial Performance—Income Statement

Consolidated Statement of Comprehensive Income		
Amounts in NT\$ Thousands	For the nine months result September 30, 2022	For the nine months result September 30, 2021
Net sales revenue	180,064	160,094
Operating cost	102,055	80,871
Gross profit	78,009	79,223
Operating expense	63,711	73,704
Operating income	14,298	5,519
Non-operating income and expense	(2,421)	21,904
Profit before income tax	11,877	27,423
Net income	8,290	26,312
Earnings per share (NT\$)	0.27	0.86

Financial Performance—Balance Sheet

CONSOLIDATED BALANCE SHEET			
	2022-9-30	2021-12-31	2021-9-30
<u>Amounts in NT\$ Thousands</u>			
Current Assets	422,742	482,071	446,744
Noncurrent Assets	35,857	51,004	48,007
Total Assets	458,599	533,075	494,751
Current Liabilities	93,327	119,014	105,808
Noncurrent Liabilities	12,479	19,867	22,680
Total Liabilities	105,806	138,881	128,488
Equity Attributable to Shareholders	352,793	394,194	366,263
<u>Book value per share(NT\$)</u>	11.50	12.85	11.94
Debt Asset Ratio	23%	26%	26%
Current Ratio	453%	405%	422%
Quick Ratio	448%	396%	412%

Financial Performance—Cash Flows

CONSOLIDATED STATEMENTS OF CASH FLOWS		
Amounts in NT\$ Thousands	For the nine months result September 30, 2022	For the nine months result September 30, 2021
Net cash inflow from operating activities	4,180	4,780
Net cash outflow from investing activities	37,309	36,116
Net cash outflow from financing activities	(53,927)	(93,594)
Effect of exchange rate changes on cash and cash equivalents	38	(4)
Net decrease in cash and cash equivalents	(12,400)	(52,702)
Cash and cash equivalents, end of period	54,676	51,807

Future Prospect

- Continue to cultivate key customers and promote sales of various niche products
- Adhere to value innovation and breakthrough, strengthen core technology and product research and development
- Strengthen product marketing services and increase the proportion of continuous revenue
- Stabilize the current business development, and expand the integrated applications for different industries

